



We Help The World Work

Moving Businesses Forward



A Company That Takes the “Long View”



Built to Serve
North America



Over 1,300
Employees
(1000+ Technical)



Est. 1999



Privately Owned



Success Through
Strategic
Partnerships

Complete Microsoft Alignment

About Long View



Our recognitions and exclusive Microsoft community memberships highlight Long View's leadership in secure AI adoption and cloud transformation, reaffirming our role as Microsoft Canada Partner.

 Microsoft Cloud	 Business Applications	 Modern Work	 Security	 Infrastructure Azure	 Digital & App Innovation Azure	 Data & AI Azure
Member of Microsoft Intelligent Security Association 	Microsoft Partner Azure Expert MSP 	Microsoft Partner 2018 Partner of the Year Winner Canada Partner of the Year	Microsoft Partner 2019 Partner of the Year Winner Canada	Microsoft Partner 2024 Partner of the Year Winner Americas Scale Solutions Partner of the Year		
 Data & AI Azure Specialist Analytics	 Digital & App Innovation Azure Specialist Low Code Application Development	 Modern Work Specialist Copilot Adoption and Change Management Modernize Endpoints	 Business Applications Specialist Finance Low Code Application Development Intelligent Automation	 Security Specialist Cloud Security Identity and Access Management Information Protection and Governance Threat Protection		

Advancing AI Business Solutions



Moving Business Forward with Secure, Scalable AI Innovation

Recognized as Microsoft Canada Scale Partner of the Year 2025, Long View leverages deep expertise to help organizations adopt Microsoft Copilot, Business Applications, and cloud solutions with measurable outcomes.

26 Years

Of Proven Microsoft Expertise

1,300

Team Members Worldwide



7

DYNAMICS 365 F&O
ARCHITECT EXPERTS



5

POWER PLATFORM
SOLUTION ARCHITECT
EXPERTS



4

DYNAMICS 365 BC
FUNCTIONAL
CONSULTANT
ASSOCIATES



35

MICROSOFT 365
FUNDAMENTALS
CERTIFIED TEAM
MEMBERS



37

ENDPOINT
ADMINISTRATOR
ASSOCIATES

Our FY'26 AI Business Solutions Priorities

Driving AI Business Growth with CSP Powered Transformation



LEAD WITH COPILOT

We drive deeper customer penetration with Copilot and agentic solution integration.



SCALE AI ADOPTION

We drive core business momentum with growth across AI workforce & AI business process.



MICROSOFT + CSP

We advise, deploy, grow and enable adoption of AI with our end-to-end CSP expertise.



DELIVER INDUSTRY-SPECIFIC VALUE

We bring deep industry focus to every engagement, shaped by real-world experience and proven success.

ERP Transformation Guide



Strategic Content

Long View's ERP Buyer's Guide delivers key insights and data that highlight the cruciality of centralizing operations with modern ERP solutions.

Partner Excellence

By creating high-value resources, Long View helps customers understand the impact of Microsoft's modern, cloud-based technologies.

Business Impact

This kind of thought leadership builds trust, drives awareness, and opens doors to new business.

**ENABLE ERP
TRANSFORMATION**

Driving Strategic Copilot Growth



Supporting Clients to Embrace the Brilliance of AI in Microsoft 365

DESIGN

Introduction to M365 Copilot

Infrastructure Readiness Assessment

Data Security Engagement

ACTIVATE

Managed Pilot Deployment

Adoption Framework Build

OPTIMIZE

Adoption Accelerator Engagement

End User Training Engagement

End-User Amplified Adoption



Long View's Winning Formula

Delivering Cloud & AI Excellence with CSP



Leverage CSP Incentives

Unlock cost savings and drive value through Microsoft's Partner programs.

Lead with CSP

Use CSP as the front-door motion to win and grow client relationships.

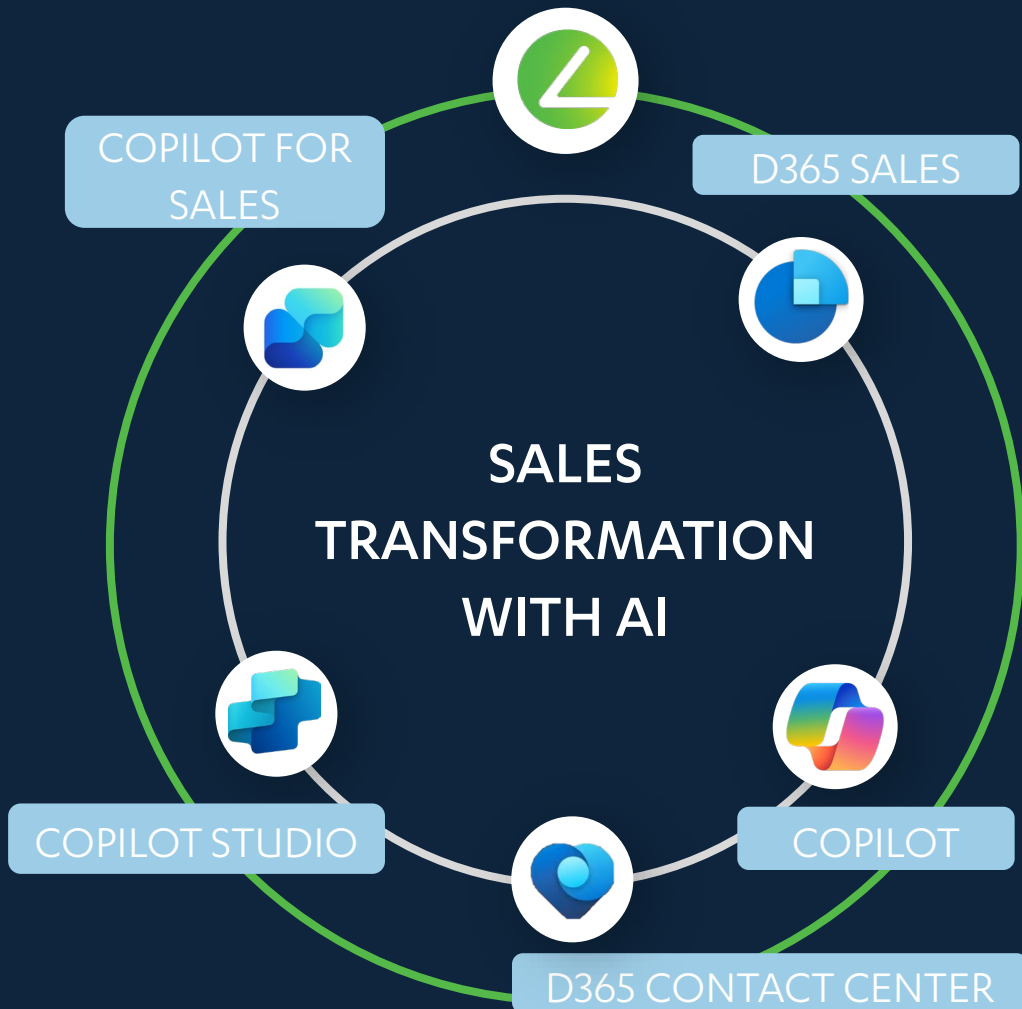
Integrate AI

Build an AI workforce and seamless AI business processes.

Differentiate with Microsoft Cloud

Stand out using CSP flexibility and Microsoft Cloud's capabilities.

AI Business Process



Microsoft
Solutions Partner
Business Applications



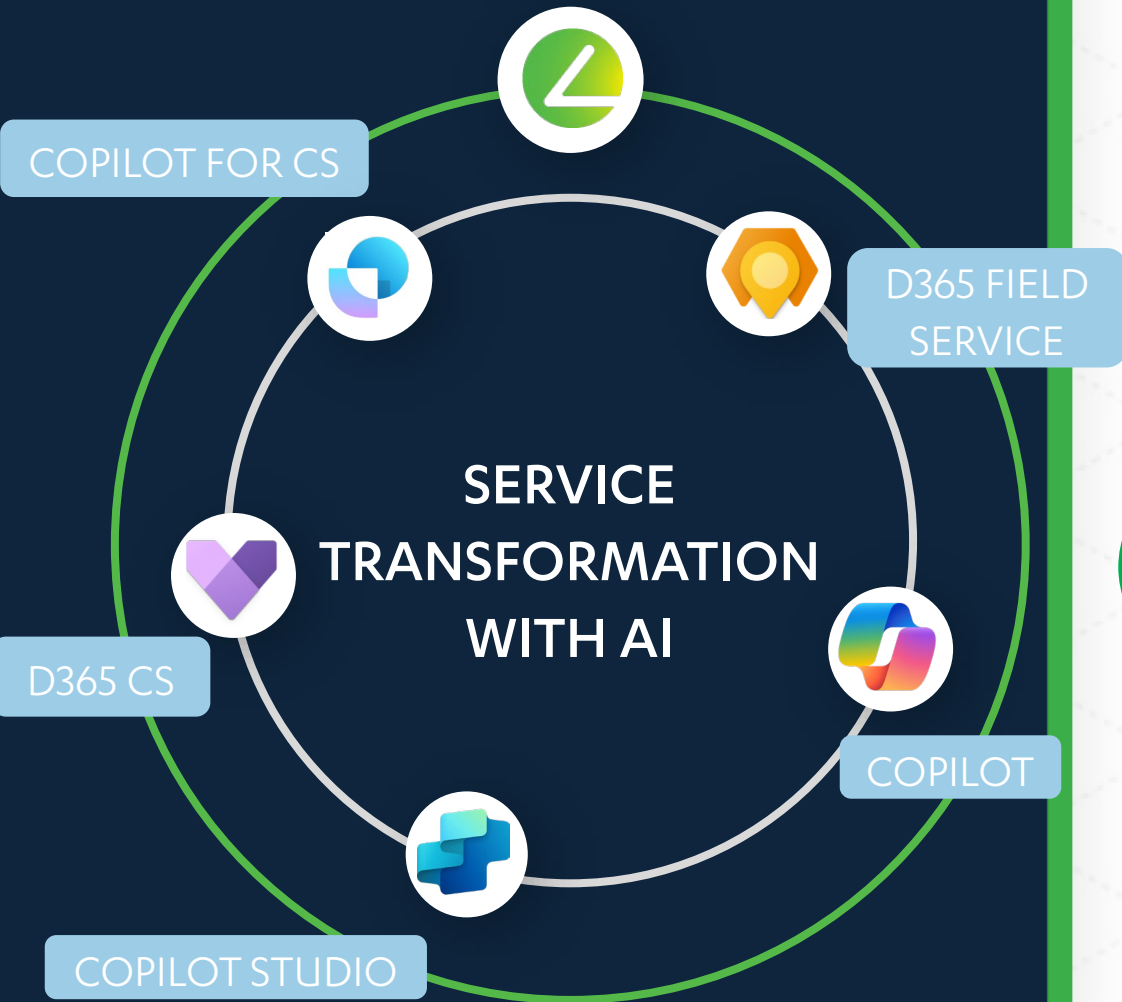
Drive impactful and sustainable sales transformation with our AI-first practice, increasing value with AI and agent integration.

D365 SALES IN 16-WK: Accelerate implementation for a robust deployment of Dynamics 365 CE Sales in 16 weeks.

SALESFORCE MIGRATION: Migrate from Salesforce to transform sales strategy to fast-tracked deal progression with D365 Sales & Copilot.

COPILOT FOR SALESFORCE: Layer Copilot on Salesforce CRM to streamline sales operations, improve productivity, and automate manual tasks with AI-powered tools.

AI Business Process



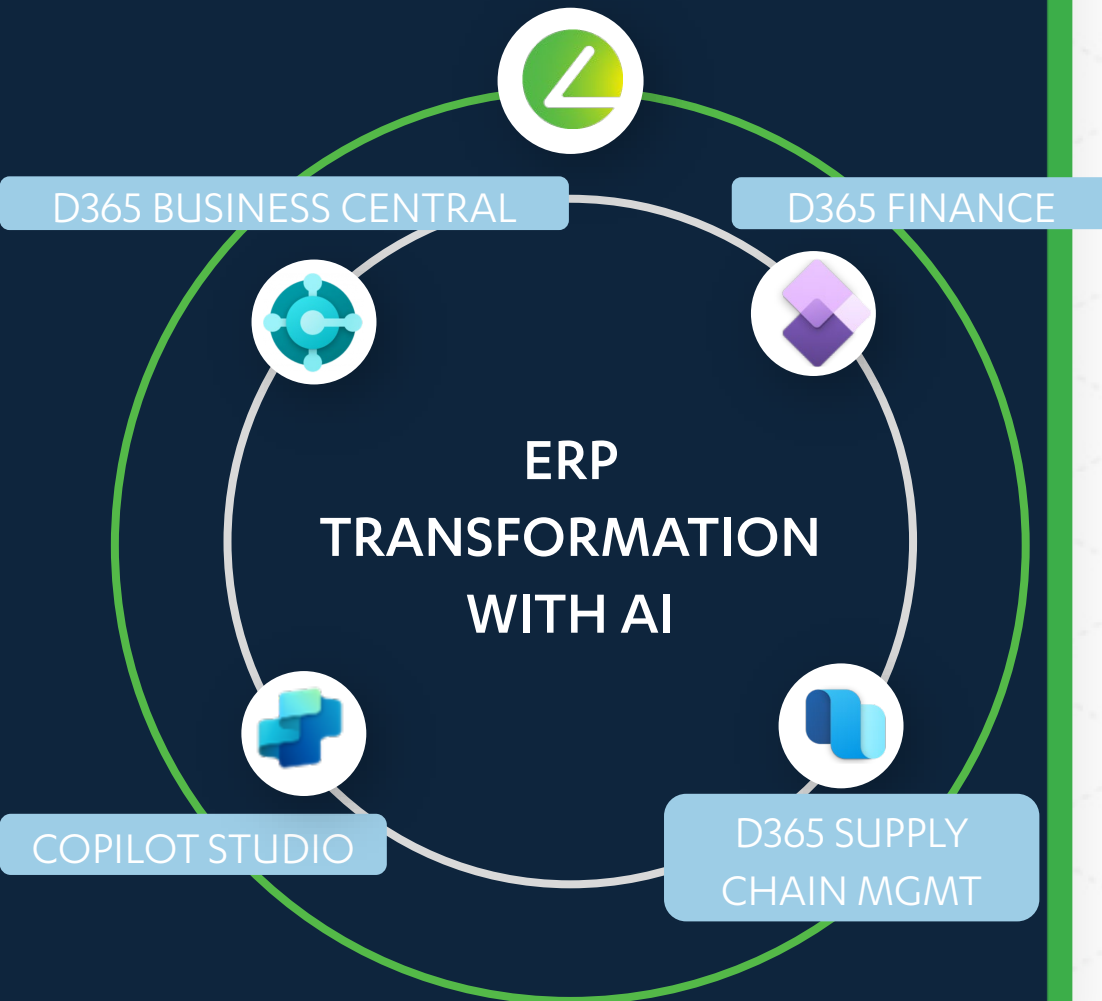
Microsoft
Solutions Partner
Business Applications



As AI advisors, we help transform service operations by designing environments that support AI-driven applications.

D365 CS IN 16-WK (CS16): Unify cross-functional support for the entire contact center and the customer service journey for a world-class customer experience.

AI Business Process



 Microsoft
Solutions Partner
Business Applications



Bringing AI, agents, and connected data into the flow of work to support better decisions and stronger execution.

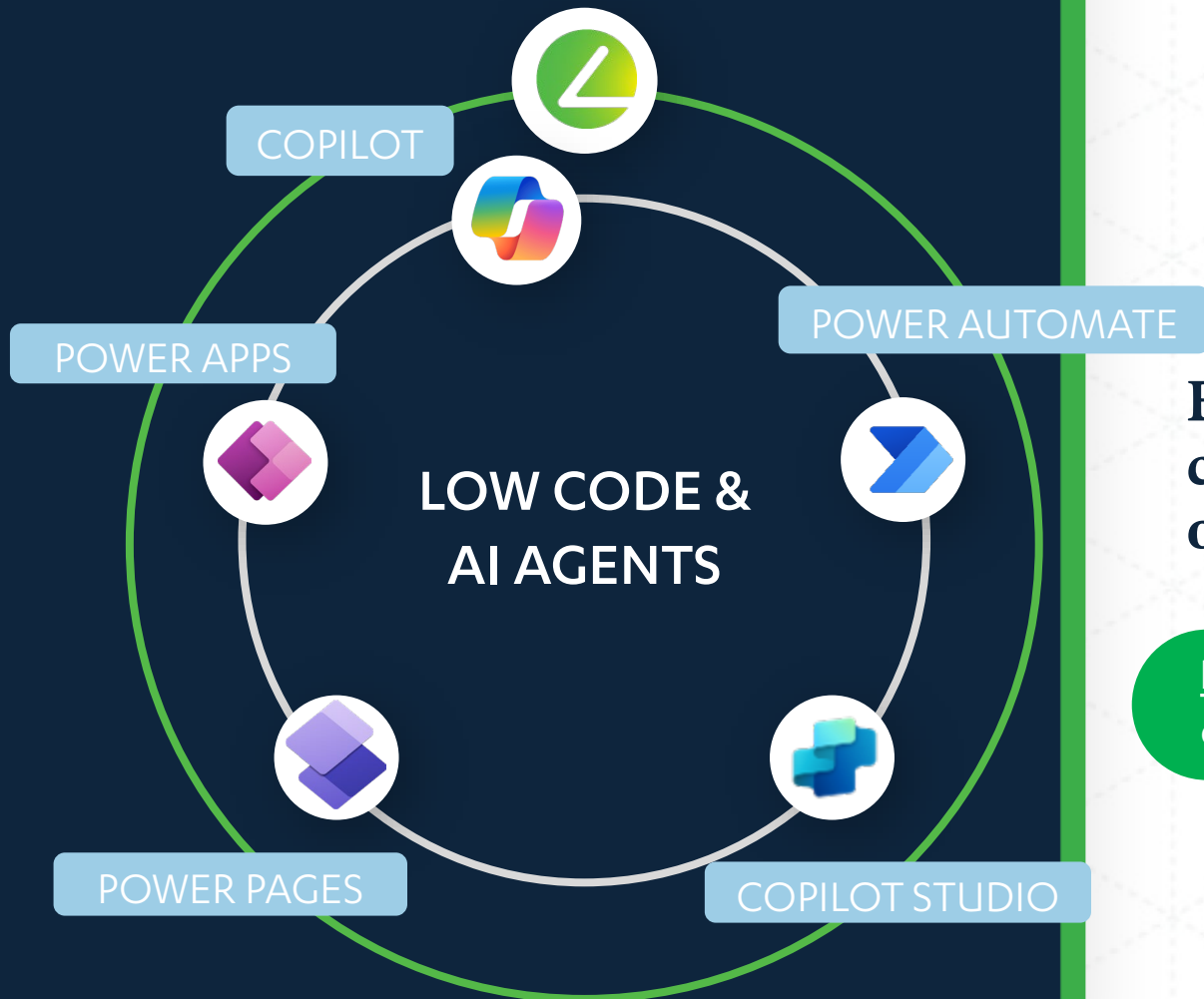
D365 FINANCE IN 24-WK (F24): Maximize financial visibility and profitability while automating and modernizing financial operations with an accelerated adoption.

SYSTEMONE: Managed service with Tier 2/3 support and proactive maintenance to optimize the performance, security, and efficiency of Dynamics 365.

ERP 1-DAY ASSESSMENT: Conduct a transformative financial environment assessment to determine the D365 platform fit for your workplace needs including CE.

BUSINESS CENTRAL IN 12-WK (BC12): Implement core finance functions with a rapid and effective Business Central deployment in 12 weeks.

AI Business Process



 **Microsoft**
Solutions Partner
Business Applications

Specialist
Finance
Low Code Application
Development
Intelligent Automation



Expand and integrate AI practices to solve business challenges, enhance productivity, foster rapid operational agility, and maximize ROI.

POWER PLATFORM COE: Establish a Center of Excellence to scale low-code adoption and accelerate Copilot Studio agent development

AI Business Process



 **Microsoft**
Solutions Partner
Business Applications

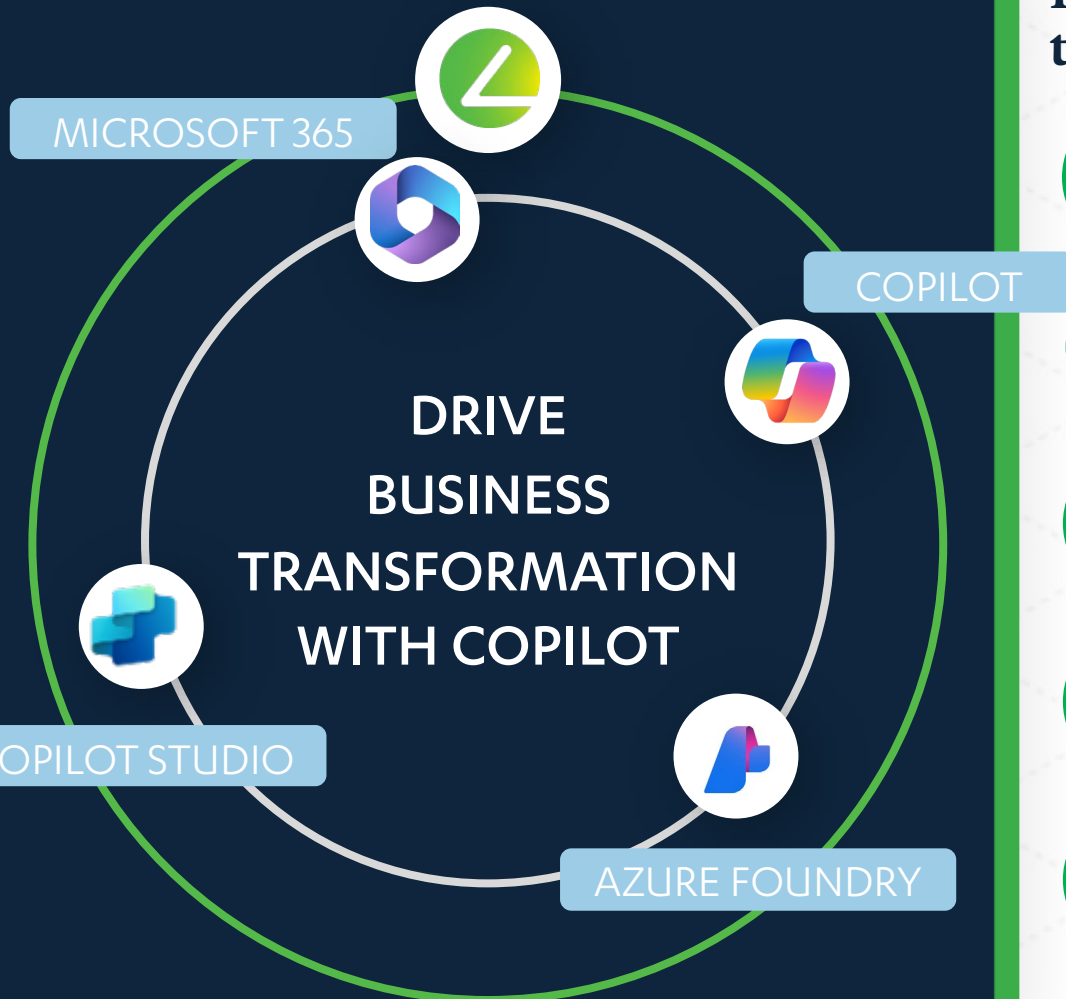


Enable small and mid-sized businesses to streamline business processes, improve collaboration, and enable Faster.

NAV TO DYNAMICS 365 ASSESSMENT : Expert-led, one (1)-day NAV migration assessment delivers a custom roadmap to move from legacy to Dynamics 365.

BUSINESS CENTRAL + COPILOT IN 12-WK: Implement core finance functions and further augment capabilities with Copilot in 12 weeks.

AI Workforce



Provide wall-to-wall Copilot coverage and support business transformation with structured agentic service offerings:

COPILOT AGENT FACTORY: Turn high-value agent use cases into trusted, production-ready solutions that enhance efficiency.

COPILOT PROMPT-A-THON: Attend a guided, hands-on workshop that aligns Copilot prompts to real business priorities.

COPILOT AGENT DESIGN & CO-BUILD: Put the right governance in place prior to designing, deploying, and managing AI agents.

COPILOT AGENT & STUDIO GOVERNANCE: Deploy AI agents and equip IT & security teams to protect data and centralize oversight.

COPILOT AGENT IN A DAY: Learn how to build agents, and evaluate when to use M365 Agents, Copilot Studio, or Azure AI Foundry.

AI Workforce



Enhance productivity, amplify creativity, customize workplace collaboration with Copilot through adoption driving solutions:

COPILOT IN 90: Enable AI readiness and security with a rollout fueled by governance and change management best practices.

COPILOT KNOWLEDGE AGENTS IN 10: Build customized AI agents to support the new era of work by bringing workplace systems to life.

AI Workforce

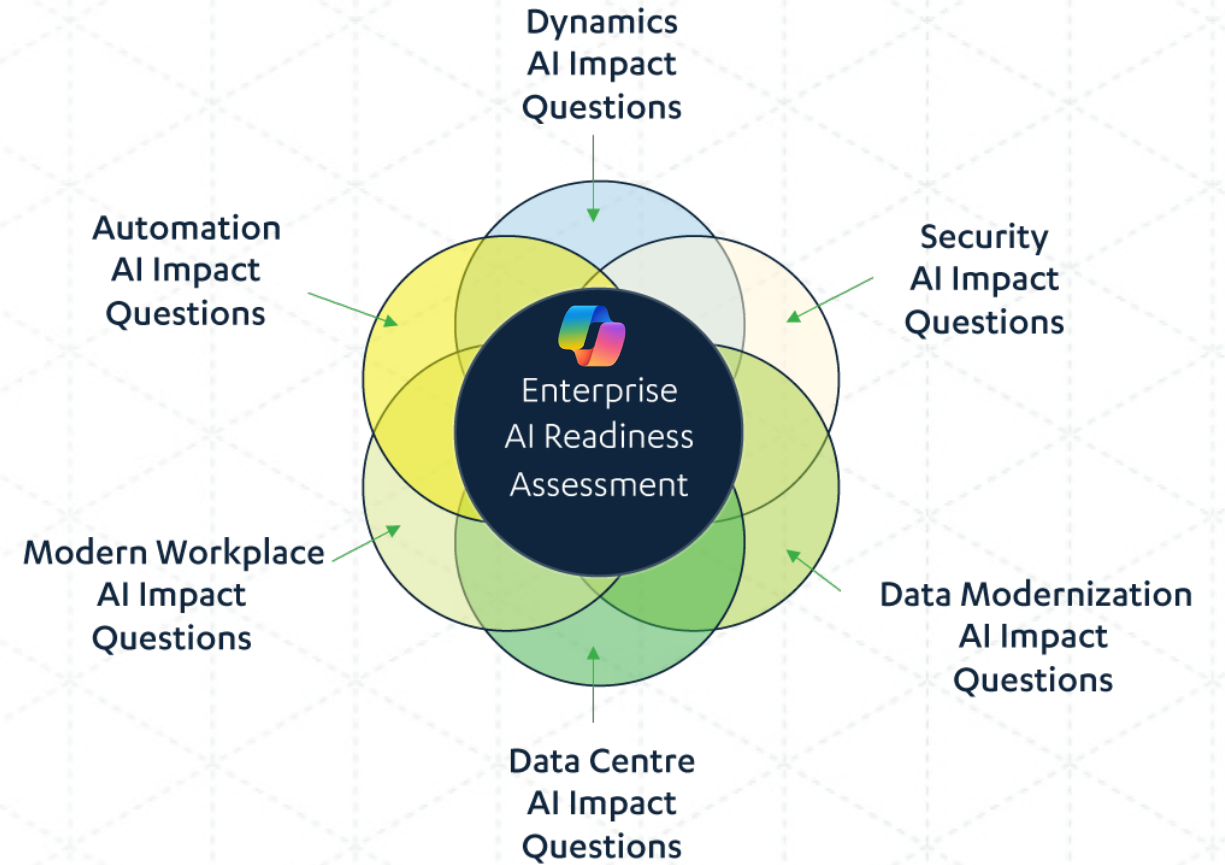


Driving Microsoft 365 usage to support a secure, comprehensive, AI-powered cloud solution with:

SECURE AI PRODUCTIVITY: Enable secure AI deployments through modern endpoint management and security.

MICROSOFT 365 BUSINESS: Enable hybrid work with an integrated solution while protecting from escalating cybersecurity threats.

Secure Enterprise Productivity



Modern Work

AI Workforce

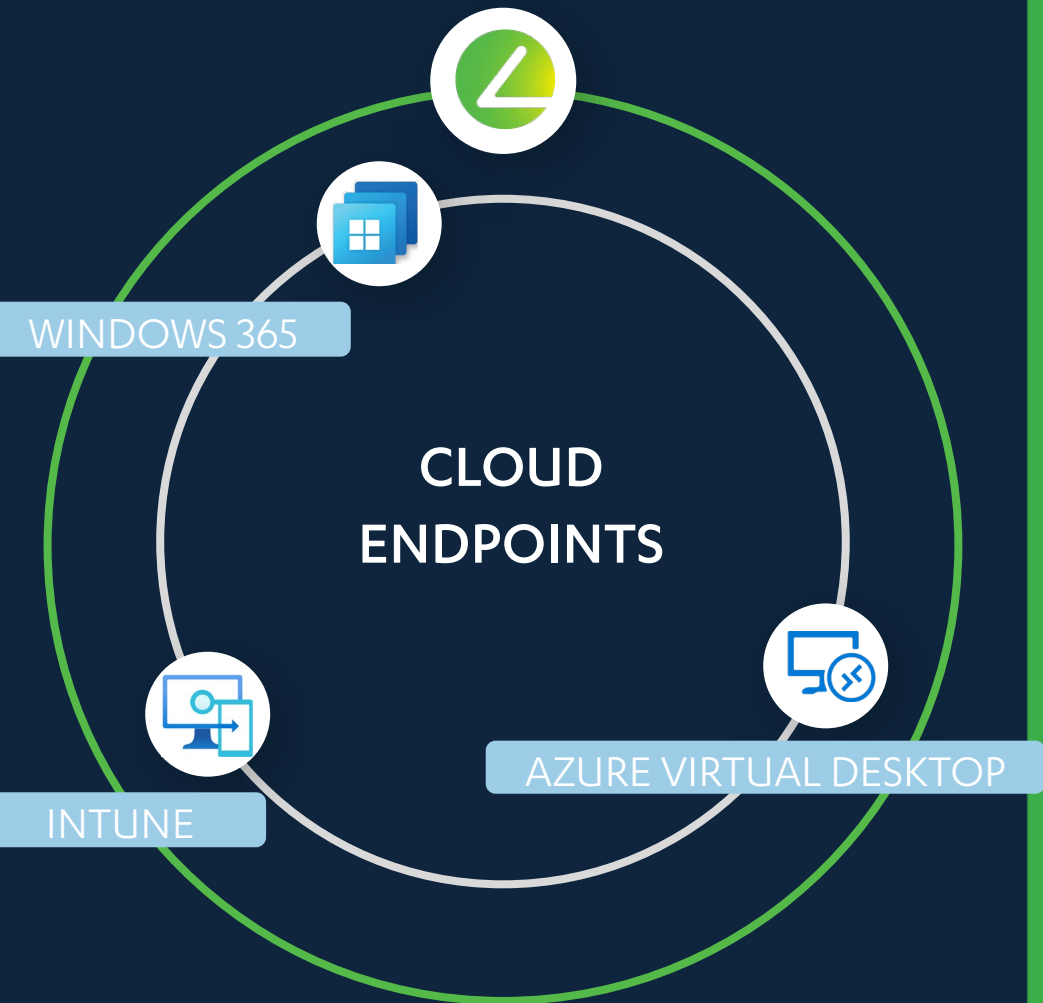


Fully integrate communication and collaboration with AI-powered experiences:

TEAMS PHONE IN 30: Enable telephony through Microsoft Teams, using either Operator Connect or Microsoft Calling Plans.

TEAMS PHONE MANAGED SERVICE: Manage and optimize Teams phone environments.

AI Workforce



Bringing Windows and virtualized applications to the cloud and supporting modern device management through:

WINDOWS 365 IN 30: Deliver dedicated Windows desktops to enable secure work from any device, anywhere, anytime.

AZURE VIRTUAL DESKTOP IN 30: Deliver and manage remote Windows desktops to enable secure work from any device, anywhere, anytime.

MODERN ENDPOINT MANAGEMENT: Smooth integration and management of all hardware & software and proactive device activation, security, and optimization.

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Supporting Holistic Cloud Journeys

Accelerating Growth Across Microsoft Workloads



Microsoft
Solutions Partner

Microsoft Cloud



Microsoft
Solutions Partner

Data & AI
Azure

Data Modernization

Insights to Drive Decision-Making



Microsoft
Solutions Partner

Digital & App Innovation
Azure

Business Applications

Intelligence in the Business



Microsoft
Solutions Partner

Business Applications

OneCloud + NextNet

**Modern Infrastructure
that's as Fast as You Are**



Microsoft
Solutions Partner

Infrastructure
Azure

Digital Defense

Cybersecurity that Lets You Sleep



Microsoft
Solutions Partner

Security

Modern Workplace

An AI Empowered Workforce



Microsoft
Solutions Partner

Modern Work



Artificial Intelligence

**Innovation to
Empower**

*Next Gen
Managed Services*

Manage & Optimize