

# Strategic Modernization: Architecting Infrastructure for Sustained Competitive Advantage

Successful organizations recognize that a well-crafted infrastructure is a catalyst for strategic growth. Long View and Cisco deliver a partnership built on 26 years of collaborative innovation and a shared commitment to excellence. With a technical bench including 12 CCIEs and active participation on eight Cisco Advisory Boards, we provide the pattern recognition and technical depth required to navigate complex digital transformations. Our focus is on helping you move beyond maintenance toward high value initiatives that drive your business forward.

## Networking

Organizations often struggle with manual network management and underutilized automation tools that hinder their ability to scale and support modern business demands.

### Predictive Operations for Business Continuity

Long View transforms complex network environments into automated, AI powered assets that predict issues before they impact your business. We help you fully realize the scope of platforms like Cisco Catalyst Center, converting manual tasks into automated workflows that deliver immediate operational improvements.

- **Unified Management:** We integrate SD-WAN, campus, and data center networking into a single pane of glass to identify and resolve issues before they impact users.
- **Operational Scale:** We manage 18,500 Cisco devices for 206 organizations, allowing your team to stop routine maintenance and focus on high value strategic initiatives.
- **Validated Leadership:** As Cisco's 2025 Network Experience Partner of the Year, we bring proven expertise to every staged, zero downtime network transformation project.

## Expertise at Scale

Our expert team manages 18,500+ devices for 200+ organizations. We deliver proven reliability through:

- 12 CCIEs and 100+ certified experts
- 8 Cisco Advisory Board seats
- 2025 Partner of the Year

# Security

You want to build a Zero Trust architecture that allows your employees to work seamlessly and innovate fearlessly across hybrid cloud and remote work environments.

## Achieving Zero Trust through Expert Orchestration

Long View and Cisco deliver this outcome by integrating identity, device, and application security into a single, automated defense layer. True Zero Trust is more than a security framework; it is a blueprint for innovation that allows your employees to work anywhere with confidence. We handle the complex deployment of Cisco's advanced toolsets and provide the continuous management required for your IT team to shift from managing risk to accelerating your business velocity.

- **24/7 Strategic Defense:** Our onshore SOC leverages 20 years of experience to provide continuous monitoring and proactive risk mitigation for complex enterprise environments.
- **Comprehensive Frameworks:** We implement unified SASE, Duo MFA, and Umbrella solutions to ensure consistent security across every user, device, and connection point.
- **Verified Excellence:** Long View holds seven Cisco Powered Service designations, ensuring your security posture meets the most rigorous industry standards for reliability and performance.

---

# Cloud and AI Infrastructure

Shifting to an AI ready infrastructure allows you to unify disconnected silos and create a scalable, high-performance foundation that aligns IT costs with business growth.

## Unified Control Across Hybrid Environments

Long View and Cisco deliver true hybrid-cloud operational maturity by managing and unifying private cloud, public cloud, and Long View's own FlexPod-powered IaaS into a single, consistent operational model. Through flexible consumption models, organizations place workloads where they make the most sense, on-premise, in Long View IaaS, or in hyperscale public cloud, while maintaining a single security and governance framework across the entire landscape.

- **Financial Agility:** Our usage based financial models ensure you only pay for the resources you actually use, providing the flexibility to scale up or down based on market demand without being locked into rigid capital expenditures.
- **Secure Innovation:** You can deploy high performance AI analytics on-premise using Cisco validated pods, ensuring your most sensitive data remains secure and compliant while still driving your most ambitious innovation projects.
- **Operational Simplicity:** Benefit from over a decade of hybrid cloud experience that ensures your workloads are always running in the most efficient environment possible, reducing both the daily complexity and the hidden costs of managing disconnected systems

---

[Contact Us](https://www.longviewsystems.com) | <https://www.longviewsystems.com>