Long View

Microsoft
Solutions Partner
Microsoft Cloud

# We Help The World Work

## Moving Businesses Forward

# A Company That Takes the "Long View"

Long View

Built to Serve North America

Over 1,300 Employees (900+ Technical)

Est. 1999

Privately Owned

Success Through Strategic Partnerships

# Complete Microsoft Alignment

## About Long View

**Our consistent partner recognitions and active membership in exclusive Microsoft communities underscores our commitment to excellence as a trusted Microsoft Partner.**

# Proven Azure Mastery

## Moving Business Forward with Comprehensive Expertise

Long View

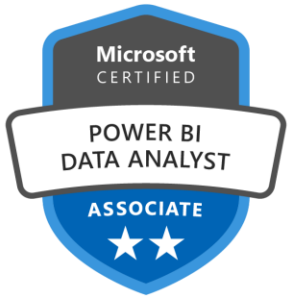
**Our unwavering commitment empowers us to deliver innovative Microsoft-powered solutions.**

**26 Years**
Of Proven Microsoft Expertise

**1,300**
Team Members Worldwide

10
DATA CERTIFIED
MEMBERS

13
AZURE CERTIFIED
ARCHITECTS




6
POWER BI
CERTIFIED
ASSOCIATES

# Our FY26 Azure Priorities

## Optimizing to Innovate, Innovate to Empower

Long View

### AI INNOVATION

Drive adoption of Azure AI apps and agents across every industry towards a future with Copilots on every role, on every device.

### ESTATE MODERNIZATION

Migrate and modernize client estates, embedding AI innovation into every engagement.

### PLATFORM UNIFICATION

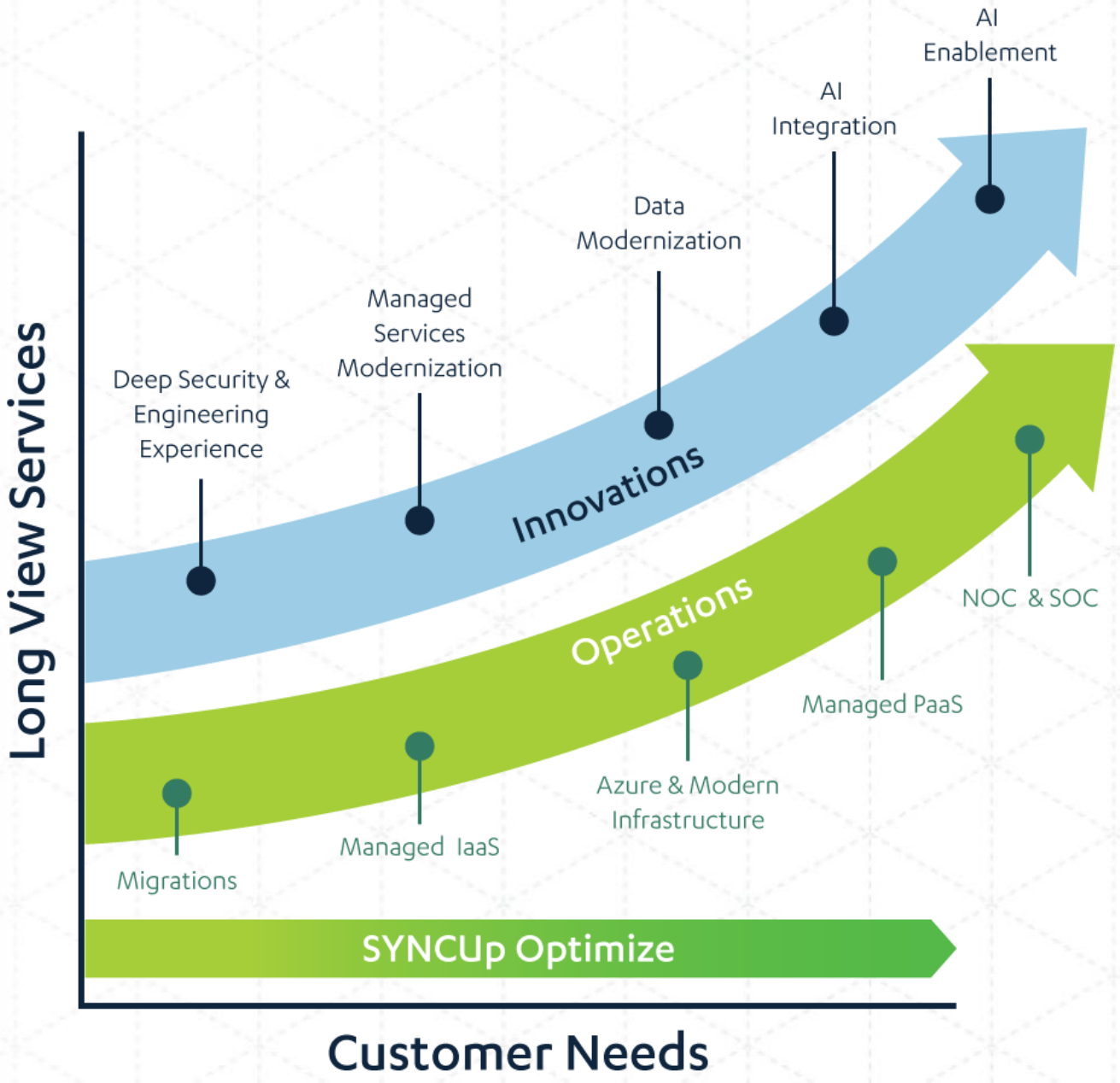
Connect and streamline data estates to scale AI adoption and build resilient cyber foundations.

Long View

# Migrate from Dark to Cloud

## Lights-On & Innovation with Azure Infrastructure

Microsoft Partner
Azure Expert MSP
Microsoft



# Long View's Winning Formula

## Delivering Cloud & AI Excellence with CSP

Long View

### Leverage CSP Incentives

Unlock cost savings and drive value through Microsoft’s Partner programs.

### Lead with CSP

Use CSP as the front-door motion to win and grow client relationships.

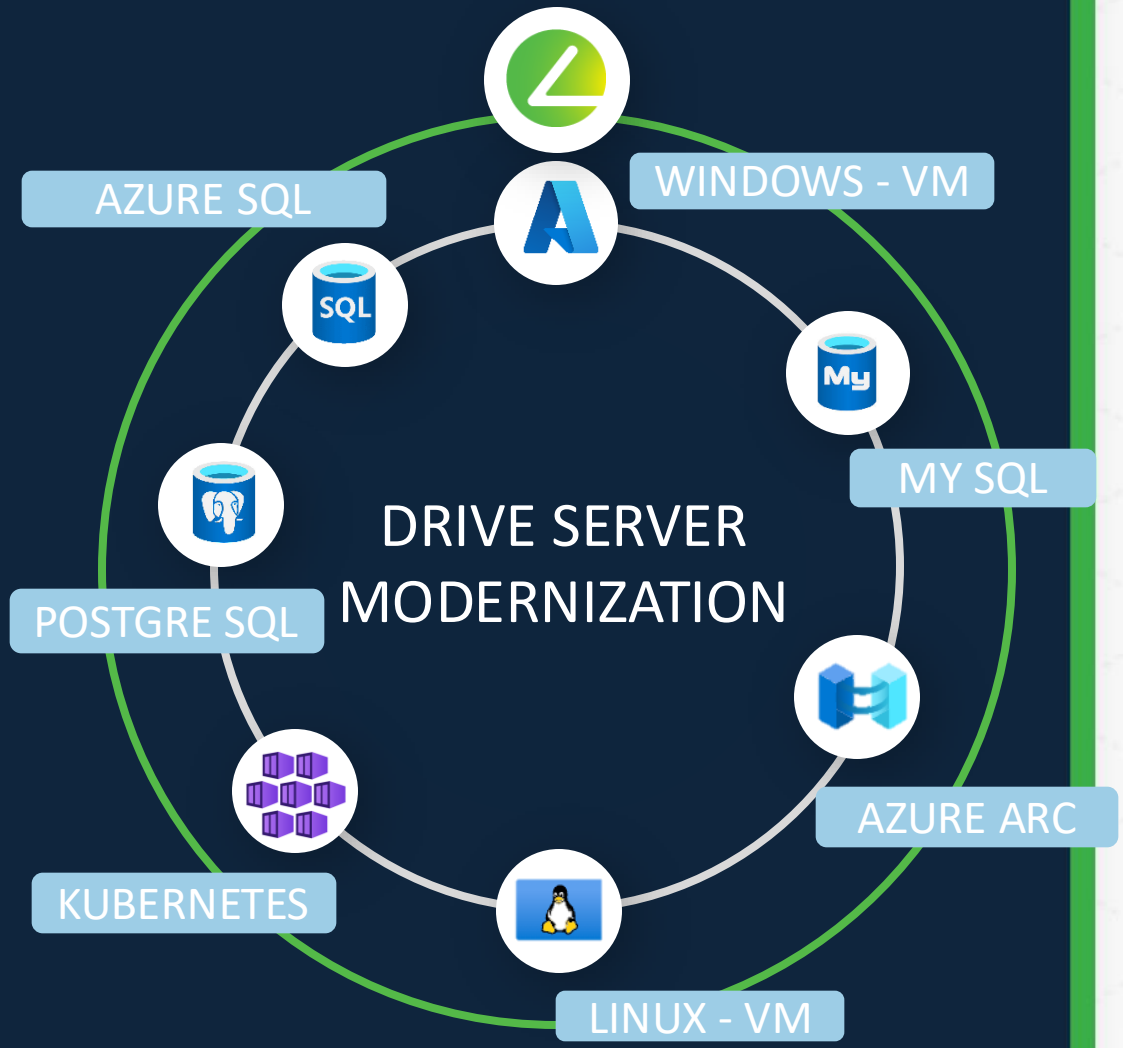
### Grow Azure, Enable AI

Build secure Azure foundations that support scalable AI innovation.

### Differentiate with Microsoft Cloud

Stand out using CSP flexibility and Microsoft Cloud's capabilities.

# Migrate & Modernize




Microsoft Solutions Partner
Infrastructure
Azure

Long View

**Accelerating secure migrations to Azure while locking in the best value with:**

**AZURE HEALTH CHECK:** Ensure your deployment follows the Cloud Adoption Framework & the Well Architected Framework.

**AZURE FOUNDATIONS:** Depoy and Azure Landing Zone that focuses on implementing governance, security, and access management.

**NEXTGEN OPS:** Secure and modernize code-based IT operations with Drift-governed IaC, Cloud cost control, and multi-discipline advisory.

**AZURE KUBERNETES SERVICES (AK60):** Facilitate the design and deployment of a working Azure Kubernetes environment.

**AZURE SQL HEALTH CHECK:** Identify risks and gain optimization recommendations with a SQL server environment assessment.

**AZURE MIGRATION ASSESSMENT:** Accelerate cloud adoption and AI readiness with an Azure Migration Assessment for secure, scalable transformation.

# Migrate & Modernize

Microsoft Solutions Partner
Infrastructure
Azure

Long View

**Targeting VMs on-premises with the fastest path for VMware to the cloud:**

**VMWARE TO AVS MIGRATION:** Streamline migrations to Microsoft's Azure VMware solution.

# Azure AI Apps & Agents

Microsoft Solutions Partner
Digital & App Innovation
Azure

Long View

**Enriching our services with differentiated AI solutions, reimagining innovation with:**

**AI ENVISIONING:** Guide organizations through education, readiness, and strategic planning with a pragmatic, business-first methodology.

**RAG AI:** Productionize RAG application to enhance large language models (LLMs) with enterprise data.

**AI30 COPILOTS:** Tune-up for Copilot for D365, Teams, and AI Foundations for Azure and Generative Analytics.

**AI ENRICHMENT:** Democratize the use of AI by including it natively in data warehousing.

**COPILOT KNOWLEDGE AGENTS IN 10:** Build customized AI agents to support the new era of work by bringing workplace systems to life.

# Unify Data Platforms

Microsoft Solutions Partner
Data & AI
Azure

Long View

## Migrate and modernize customer estate with:

**FABRIC IN A DAY:** Expert-led workshop ensures organizations are equipped to unify data using Microsoft Fabric.

**DATA PLATFORM ASSESSMENT:** Expert-led workshop assesses current environments and designs roadmaps to best practices, laying the groundwork for AI transformation.

**DPI30 (DATABRICKS / FABRIC):** Entry point solution delivers a foundational layer to a robust modern data platform for a single business domain, enabling rapid insight generation and AI readiness.

**DPI60 (DATABRICKS / FABRIC):** Production ready, enterprise-grade, hybrid, and cloud solution that delivers a robust, AI-ready data estate and scales with growth of an organization.

# Contact Us – By Branch

Long View

## CANADA

## UNITED STATES

| Alberta | | | British Columbia | Ontario | | Colorado | Texas |
|---|---|---|---|---|---|---|---|
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# Contact Us – By Practice

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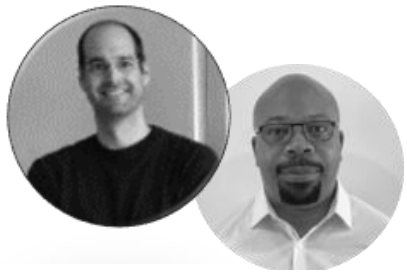
|  | | | | | | |
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# Supporting Holistic Cloud Journeys

Long View

Accelerating Growth Across Microsoft Workloads with AI Innovation

Microsoft Solutions Partner
Microsoft Cloud

Microsoft Solutions Partner
Data & AI
Azure

*Data Modernization*

**Insights to Drive Decision-Making**

Microsoft Solutions Partner
Digital & App Innovation
Azure

*Business Applications*

**Intelligence in the Business**

Microsoft Solutions Partner
Business Applications

*Artificial Intelligence*

**Innovation to Empower**

Microsoft Solutions Partner
Infrastructure
Azure

*OneCloud + NextNet*

**Modern Infrastructure that's as Fast as You Are**

*Next Gen Managed Services*

**Manage & Optimize**

Microsoft Solutions Partner
Security

*Digital Defense*

**Cybersecurity that Lets You Sleep**

Microsoft Solutions Partner
Modern Work

*Modern Workplace*

**An AI Empowered Workforce**