Long View

Brookfield IT Summit 2023

Who we are

We are one of the largest privately-owned IT services and solutions companies in North America, with offices across the continent. Our people-centric approach allows us to employ and retain many of the world's leading enterprise technologists. We have deep partnerships with the world's leading technology companies like Cisco and Microsoft.

We are consistently honored with the top awards in our industry including Microsoft Partner of the Year in 2018 and 2019.

What we do

CYBERSECURITY

- We specialize in securing multi-cloud environments.
- We employ industry-leading experts in Cloud Security who are trusted by national banks and international airlines.
- Our managed SIEM and SOC services allow your business to defend against real-time attacks.

CLOUD SERVICES

- Become application-centric, and deploy to multiple clouds in three clicks.
- Prepare for AI, advanced data environments, and the entire innovation curve.
- Single Pane of Glass management, backed by an award-winning Network Operations Center (NOC) for reliable, transparent, and real-time, actionable insights.

MANAGED SERVICES

- We work with you to map your applications and requirements to your business goals and vision.
- We offer a flexible service model that allows you to determine what level of service you require.
- Single point of contact dedicated to your business, with knowledge supported by hundreds of consultants.

The benefits of working with us

- As a proud Microsoft partner for over 20 years, we have strategic partnerships with Microsoft at all levels, which enables us to fast-track highpriority tickets through the appropriate escalation paths.
- With a team of over 100 Cisco certified professionals, we work with Cisco to provide value to our clients and drive tangible business outcomes for your Digital Organization.
- We're not looking for quickwins with clients; we form partnerships that ensure the relationship is intact tomorrow.

Why we do it

- We believe what matters most isn't what we do, it's who we are.
- What sets us apart is the human potential we apply to the tech solutions we offer.
- Being people-first is the magic that took us from a company of 3 to a company of 1,300.

We look forward to meeting you.

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LICENSING

- We take a synchronized approach to sourcing, managing, and calibrating your procurement, licensing, and hardware contracts, regardless of vendor.
- We scan and determine all software installs, perform virtualization mapping, and compare against what you own to create an effective license position, including areas for consolidation, areas of risk, and vendor funding opportunities.
- We manage and audit your IT spend to reach specific business outcomes – including strategic procurement.