

## CLOUD SOLUTIONS

# Make the move to the Cloud.

Flexible licensing for Microsoft Cloud products.



Azure  
Expert  
MSP



With Cloud Solution Provider (CSP) Essentials, your organization has the ability to purchase a flexible Microsoft Cloud Reseller licensing program with basic technical support from Long View.

Our team is invested in your company's success and will deliver a robust experience in all aspects of Microsoft, from licensing and deployment to ongoing management and administration.

The program offers end-to-end managed support across the full Microsoft platform to meet your complex needs, expand your cloud capabilities and collaborate more strategically in your adoption of Microsoft products. The program doesn't stop with your licensing purchases; our team will work with you to enhance value via our multiple service offerings in key areas such as adoption, security, and cost savings.

## At a Glance:

- Collaborate with our Microsoft certified and experienced experts to assist with the adoption of modern online subscription licensing
- Access Microsoft Cloud technologies with basic tech-to-tech support at the same cost as buying direct for licensing only
- Access flexible end-user licensing, so counts and/or products can change to meet your ongoing needs
- Increase scalability and agility in response to changes in your business needs with easy management of license counts through monthly or annual purchasing options with no minimums
- Improve cost management and forecasting through a subscription and consumption-based model
- Take advantage of CSP program technologies including O365, Azure and Dynamics

## Why CSP Essentials?

### 1. Centralized 24x7x365 tech-to-tech support for:

- Licensing requests
- Subscription support
- Billing questions
- Portal troubleshooting
- Microsoft escalations

2. Additional flexibility and agility to easily scale license counts up or down to meet your business needs with our client-facing self-service portal

3. Reinforced quality service with access to our strong level support agreement (direct Microsoft Partner Premier Support) to ensure you are receiving the best possible responses to your needs and ensuring continuity of your IT services

4. Expanded ability to achieve licensing cost savings and efficiencies (risks) with our *Long View CLEAR Report*, highlighting 365 optimization recommendations as well as potential security vulnerabilities

5. Increased end user adoption of Microsoft functionalities to maximize value through the complimentary end user training *Long View SYNCLearn*

6. Access to Microsoft Gold Partner level certified organization providing CSP & Full Solution Provider (FSP) products and engagements to offer a full range of professional services including licensing, deployment, management and administration to support with transforming your business into a [Digital Organization](#)

We're ready when you are.

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